

A safe place to
recover.

It's wonderful.

They took ME IN WHEN
I WAS SICK AND
They took CARE OF ME &
Helped ME GET HOUSING



ANNUAL REPORT 2021

GRATITUDE



BROADWAYHOUSE

FOR CONTINUING CARE

HEALS ME.
THIS Place is good
IT MAKES ME SANE.

Helped me be myself.

Broadway House, more than acute
recovery center. It's more like an
unconditional love which is healing. I
am more than blessed to be in it's
presence.

BWH helped me to know
myself and
get on the right path.



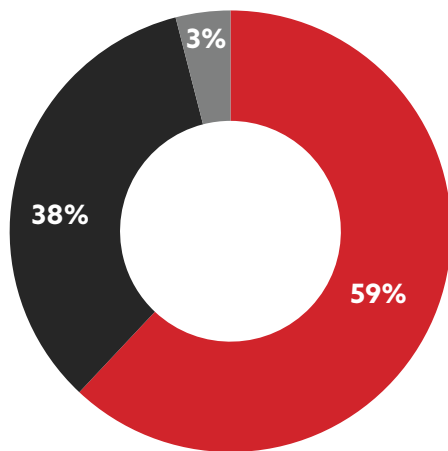
AT BROADWAY HOUSE FOR CONTINUING CARE, we're grateful to those who are helping us shine a light on the needs of people with HIV/AIDS, as well as those battling other serious illnesses. Despite improvements in therapeutics, the COVID-19 pandemic and disparities in healthcare access across racial and ethnic groups—including in the LGBTQ+ community—are threatening to reverse the past two decades of progress we've made in battling this terrible disease.

During 2021, Broadway House set a foundation to forge new partnerships to raise awareness about our critical mission in the fight against HIV/AIDS. The response has been tremendous: Government leaders have stepped up to support our events. Local businesses and arts organizations have highlighted Broadway House and our mission in the local community. And donors have contributed vital funding to support the world-class care we provide to our residents.

Ultimately, everything we do is for our residents, who represent some of the most vulnerable members in our society. As New Jersey's only specialized care facility for those living with HIV/AIDS, Broadway House is committed to empowering our residents to live with independence, strength, and dignity.

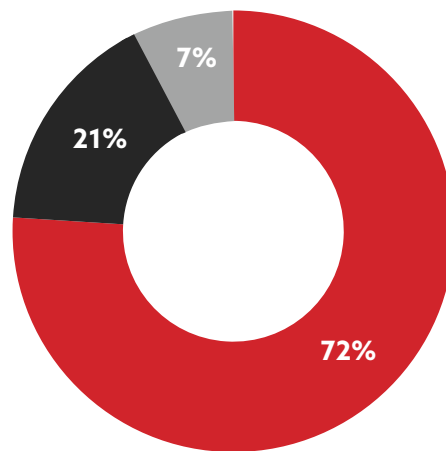
BY THE NUMBERS: BROADWAY HOUSE RESIDENTS

Gender



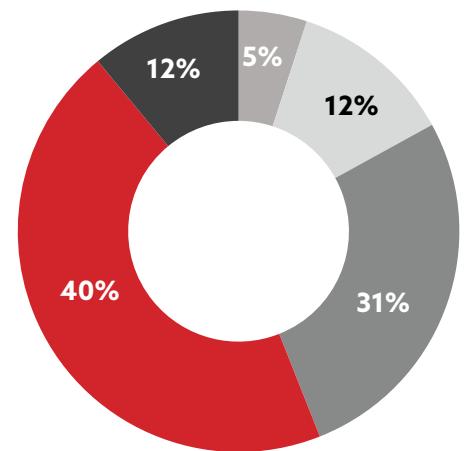
- Male
- Female
- Transgender (M to F)

Race/Ethnicity



- African-American/Black not Hispanic
- Hispanic/Latino
- White not Hispanic

Age



- Age 25-34
- Age 35-44
- Age 45-54
- Age 55-64
- Age 65+

FINANCIALS

REVENUES

PROGRAM REVENUE	
Patient Revenue	10,231,459
Other Revenue — Non-Patient Driven	103,105
Total Program Revenue	10,334,564

STATE AND FEDERAL GRANTS

Ryan White	214,848
CARES Act Grant Revenue	30,846
Other Grant Revenue	200,104
PPP Loan Forgiveness	713,335
Total Grant Revenue	1,159,133

TOTAL REVENUE 11,493,697

EXPENSES

Salaries & Wages (incl. benefits and taxes)	4,950,444
Purchased Services & Professional Fees	2,387,056
Patient Care Supplies & Expenses	1,368,137
Fundraising	56,082
Facility/Property Costs	1,574,242
Depreciation & Amortization	191,843
TOTAL EXPENSES	10,527,804

Change in Net Assets	965,893
Charity Care	(300,000)
Total Change in Net Assets	665,893
Net Position — Beginning of Year	3,980,473
Net Position — End of Year	4,646,366

ASSETS

Cash & Cash Equivalents	1,715,316
Investments	839,677
Patients' Accounts Receivable	1,880,040
Grants & Other Receivables	176,621
Prepaid Expenses & Other Current Assets	194,676
Restricted Cash for Residents	42,630
Capital Assets	1,460,297
TOTAL ASSETS	6,309,257

LIABILITIES AND NET ASSETS

Accounts Payable & Accrued Expenses	1,547,188
Resident Funds Payable	42,630
Deferred Revenue & Medicare Advances	58,691
Line of Credit & Auto Loan	14,382
Total Liabilities	1,662,891

Net Position	4,646,366
TOTAL LIABILITIES AND NET ASSETS	6,309,257

FOUNDATION SUMMARY

Cash	218,597
Investments	839,676
TOTAL CASH & EQUIVALENTS	1,058,273

LEADERSHIP TEAM

ADMINISTRATION

James R. Gonzalez, MPH, FACHE, LNHA
President and CEO

Donnamarie Lynch, MBA, PhD
Chief Operating Officer

DIRECTORS

Joseph Badru
Admissions

Lois Beatty, BSN, RN
Quality and Regulatory Affairs

Herbert R. Belisle
Consultant, Plant Operations

Edward Brazaitis, Sr., MD
Medical Team

Roxanne Fraser, MSNEd, RN
Nursing Services

Korvette Hinton-Woods, CSW
Activities, Interns & Volunteers

Gloria Horton, BA, CSW, CDP, CDVC
Social Services

Judith Lacinak, MSN, APN-C
Nurse Educator

Erin Marsland, MBA
Business Office

Freddie Matos
Plant Operations

Angela Moroney-Cymbaluk
Business Office

Rodolfo A. Munera, MD
Medical Team

PARTNERS

CORPORATE

Amazon Smile
The Charts Group
Circle of Life
Community Food Bank of New Jersey
Culinary Services Group
EMS, LLC
Freedom Pharmacy Group, LLC
H&R Healthcare
HUB International
HRSA Ryan White HIV/AIDS Program
HCANJ - Healthcare Association of New Jersey
Gilead Sciences
ImageFIRST
Inglesino, Webster, Wyciskala & Taylor, LLC
Janssen Therapeutics
MAC AIDS FUND
NJCOL - New Jersey Department of Labor
NJHA - New Jersey Hospital Association

NJ Transit
PF Compass
Regal Bank
SAMHSA - Substance Abuse and Mental Health Services Administration
Tender Touch Rehab Services
ViiV Healthcare
Walgreen's

COMMUNITY

Beauty for Ashes (Valerie Seymour)
Clear View Baptist Church, Newark, NJ
Jane and Friends Ministry at Faith Lutheran Church, New Providence, NJ
New Beginnings Ministry at Hawthorne Gospel Church, Hawthorne, NJ
SAGE - Advocacy & Services for LGBTQ+ Elders
Saint James Health Care Center

Eric Rucinski
CSG Food Services

Lisa M. Papciak
Marketing and Development

Linas Riauba, MD
Medical Team

Lauro L. Rocha, DNP, APN-BC
Medical Team

Alexander Stoler, MD
Medical Team

BOARD OF TRUSTEES

Anthony Ammiano - Board Chair
*Chief Financial Officer/Treasurer - Del-Sano Contracting Corp.
Deputy Mayor - Township of Freehold*

William Cassidy, PhD - Board Vice Chair
*Vice Chairman, West Virginia Ventures LLC
CEO, Human Resources International LLC*

Gayle Chaneyfield Jenkins
*Independent Consultant
Gayle Global LLC*

Robert Iannaccone, MBA, JD
*Executive Vice President
University Hospital*

Monica Lintott, PhD
*Clinical Psychologist
Private Practice*

Gary Paul Wright
*Executive Director
African American Office of Gay Concerns*

FOUNDATION

Healthcare Foundation of NJ
Hyde and Watson Foundation

HIGHER EDUCATION

Bloomfield College, Bloomfield, NJ
Caldwell University, Caldwell, NJ
Essex County College, Newark, NJ
Hackensack Meridian School of Medicine, Nutley, NJ
New York University, New York, NY
Rutgers Biomedical and Health Sciences (RBHS)
Rutgers School of Nursing
Rutgers School of Public Affairs and Administration (SPAA)
School of Visual Arts, New York, NY
Seton Hall University, South Orange, NJ
The College of New Jersey, Ewing, NJ

GALA 2023

TO BENEFIT BROADWAY HOUSE FOR CONTINUING CARE

Thursday, April 27, 2023

HONORING



Sheila Y. Oliver

N.J. Lieutenant Governor
The Leadership Award



Jen Velez

Horizon BCBSNJ
The Humanitarian Award



New Beginnings Ministry

Hawthorne Gospel Church
The Social Justice Award



BROADWAY HOUSE

F O R C O N T I N U I N G C A R E

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Phone: 973.268.9797

broadwayhouse.org