

ANNUAL REPORT 2022

# From House to Home



**BROADWAYHOUSE**

FOR CONTINUING CARE

# From House to Home

**B**roadway House's emphasis on holistic healing has helped many residents realize the dream of living independently again. From our House to their home is not an easy or straightforward journey, but it's a mission and responsibility that we not only commit ourselves to, but we cherish.

As soon as a resident arrives at Broadway House, our comprehensive medical and support team begins working on a plan of action to restore their health and provide a wide range of personalized services. And, in 2022 we provided healthcare services that enabled our residents to later leave Broadway House and begin their lives anew, with continued support from Broadway House's interdisciplinary team.

Social Worker-Medical Case Manager Safwat Sharobeem, BSW, CSW, CDP says, "Without Broadway House, many of our residents would not be alive and achieving milestones in their lives. The fact that they're still here with us makes me feel like I am doing something right."



## CHRISTINE

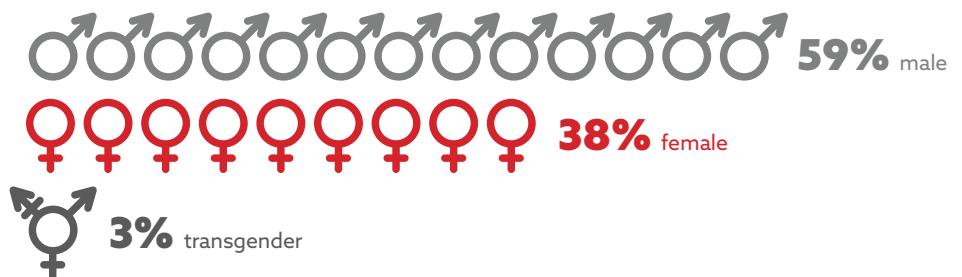
When Christine arrived at Broadway House, her only dream was to return home to Connecticut and live with her mother. With support from an interdisciplinary team, Christine's HIV lab levels stabilized and she developed the ability to handle the day-to-day tasks of caring for herself. Seeing her dream come true, Christine now lives home in Connecticut.



## DOREEN

At Broadway House, Doreen benefited from the comprehensive support—including excellent mental health and infectious disease care—that helped her get back on her feet and begin living independently again. Doreen now lives in a comfortably-furnished apartment in Newark, and qualifies for both Social Security and Meals on Wheels.

## BY THE NUMBERS: BROADWAY HOUSE RESIDENTS



*“Without Broadway House, many of our residents would not be alive and achieving milestones in their lives.”*

—Safwat Sharobeem, BSW, CSW, CDP, Social Worker-Medical Case Manager



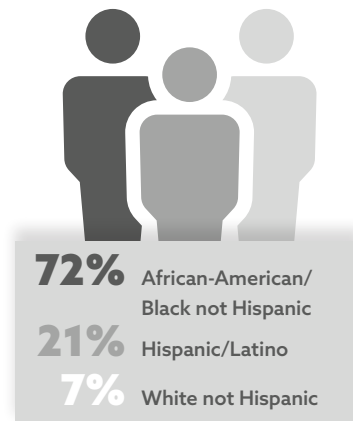
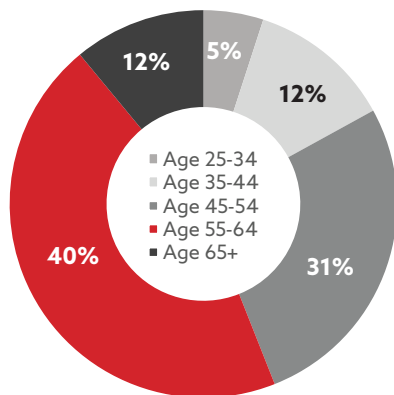
### JOEY

Feeling healthy, and with his HIV/AIDS under control, Joey recently moved into an apartment of his own. Only a couple blocks away from Broadway House, Joey can live independently while also visiting Broadway House to receive support—and also visit Lou Lou, his good friend and former Broadway House roommate.



### LOU LOU

Lou Lou arrived at Broadway House in poor health, having been homeless and suffering from addiction, but now has an apartment near Broadway House. With a similar design sense, former roommate and close friend Joey helped her set up the apartment. She is happy to be living on her own, but also close enough to Broadway House to continue to receive support.



## 2022 FINANCIALS

### REVENUES

PROGRAM REVENUE	
Patient Revenue	10,577,903
Other Revenue - Non-Patient Driven	70,179
<b>Total Program Revenue</b>	<b>10,648,082</b>

### STATE AND FEDERAL GRANTS

Ryan White	294,238
CARES Act Grant Revenue	-
Other Grant Revenue	265,614
PPP Loan Forgiveness	-
<b>Total Grant Revenue</b>	<b>559,852</b>
<b>TOTAL REVENUE</b>	<b>11,207,934</b>

### EXPENSES

Salaries & Wages (incl. benefits and taxes)	4,730,598
Purchased Services & Professional Fees	3,233,571
Patient Care Supplies & Expenses	1,315,948
Fundraising	51,907
Facility/Property Costs	1,309,868
Depreciation & Amortization	601,506
<b>TOTAL EXPENSES</b>	<b>11,243,398</b>

Change in Net Assets	(35,464)
Charity Care	(277,628)
Total Change in Net Assets	(313,092)
Net Position - Beginning of Year	4,570,139
Net Position - End of Year	4,257,047

### ASSETS

Cash & Cash Equivalents	1,631,222
Investments	758,932
Patients' Accounts Receivable	1,731,729
Grants & Other Receivables	9,091
Prepaid Expenses & Other Current Assets	134,760
Restricted Cash for Residents	30,498
Capital Assets	3,921,333
<b>TOTAL ASSETS</b>	<b>8,217,565</b>

### LIABILITIES AND NET ASSETS

Accounts Payable & Accrued Expenses	1,519,982
Resident Funds Payable	30,498
Payroll Protection Program Loan	-
Deferred Revenue & Medicare Advances	-
Line of Credit & Lease Liability	2,410,038
<b>Total Liabilities</b>	<b>3,960,518</b>

Net Position	4,257,047
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>8,217,565</b>

### FOUNDATION SUMMARY

Cash	243,166
Investments	758,932
<b>TOTAL CASH &amp; EQUIVALENTS</b>	<b>1,002,097</b>

# LEADERSHIP TEAM

## ADMINISTRATION

**James R. Gonzalez, MPH, FACHE, LNHA**  
*President and CEO*

**Donnamarie Lynch, MBA, MHA, PhD**  
*Chief Operating Officer*

## DIRECTORS

**Lois Beatty, BSN, RN**  
*Quality and Regulatory Affairs*

**Herbert R. Belisle**  
*Consultant Plant Operations*

**Edward Brazaitis, Sr., MD**  
*Medical Team*

**Elaine Brown, RN, MSN, CNE**  
*Nursing Services*

**Chidera Ekweghariri**  
*Admissions*

**Korvette Hinton-Woods, CSW**  
*Activities, Interns & Volunteers*

**Gloria Horton, BA, CSW, CDP, CDVC**  
*Social Service*

**Judith Lacinak, MSN, APN-C**  
*Nurse Educator*

**Erin Marsland, MBA**  
*Business Office*

**Angela Moroney-Cymbaluk**  
*Business Office*

**Rodolfo A. Munera, MD**  
*Medical Team*

**Lisa M. Papciak**  
*Marketing and Development*

**Linas Riauba, MD**  
*Medical Team*

**Lauro L. Rocha, DNP, APN-BC**  
*Medical Team*

**Alexander Stoler, MD**  
*Medical Team*

## BOARD OF TRUSTEES

**Anthony Ammiano – Board Chair**  
*Chief Financial Officer/Treasurer - Del-Sano Contracting Corp. Deputy Mayor – Township of Freehold*

**William Cassidy, PhD – Board Vice Chair**  
*Vice Chairman, West Virginia Ventures LLC CEO, Human Resources International LLC*

**Gayle Chaneyfield Jenkins**  
*Independent Consultant Gayle Global LLC*

**Monica Lintott, PhD**  
*Clinical Psychologist Private Practice*

**Gary Paul Wright**  
*Executive Director African American Office of Gay Concerns*

## PARTNERS

### CORPORATE

Accent Electric  
Brancato Landscaping Contractor LLC  
The Charts Group  
Circle of Life  
Claremont Development  
Community Food Bank of New Jersey  
Culinary Services Group  
Daybreak Express, Inc.  
EAB Insurance Group

EMS, LLC  
Freedom Pharmacy Group, LLC  
H&R Healthcare  
HUB International  
HRSA Ryan White HIV/AIDS Program  
HCANJ - Healthcare Association of New Jersey  
Hackensack Meridian Health, Inc.  
Gilead Sciences  
ImageFIRST  
Inglesino & Taylor, LLC  
Jalinski Advisory Group, Inc.  
Janssen Therapeutics  
M&M Development  
NJDOJ - New Jersey Department of Labor  
NJHA - New Jersey Hospital Association  
PF Compass LLC  
Prager Metis  
Regal Bank  
RWJ Barnabas Health  
SAMHSA - Substance Abuse and Mental Health Services Administration  
Tender Touch Rehab Services  
ViV Healthcare  
Wells Fargo Advisors

### COMMUNITY

Beauty for Ashes (Valerie Seymour)  
Hon. Ralph R. Caputo  
Clear View Baptist Church, Newark, NJ  
Hon. Thomas P. Giblin  
Hyacinth AIDS Foundation  
Integrity House  
Jane and Friends Ministry at Faith Lutheran Church, New Providence, NJ

New Beginnings Ministry at Hawthorne Gospel Church, Hawthorne, NJ  
Hon. M. Teresa Ruiz  
SAGE – Advocacy & Services for LGBTQ+ Elders  
Saint James Health Care Center

### HIGHER EDUCATION

Bloomfield College at Montclair State University, Bloomfield, NJ  
Caldwell University, Caldwell, NJ  
Essex County College, Newark, NJ  
Fairleigh Dickinson University  
Hackensack Meridian School of Medicine  
New York University, New York, NY  
Pratt Institute, Brooklyn, NY  
Rutgers Biomedical and Health Sciences (RBHS)  
Rutgers School of Nursing  
Rutgers School of Public Affairs and Administration (SPAA)  
School of Visual Arts, New York, NY  
Seton Hall University School of Health and Medical Sciences  
Seton Hall University School of Nursing  
Southwestern College - Santa Fe, NM  
The College of New Jersey, Ewing, NJ

### FOUNDATION

Eastwick Foundation  
Essex Catholic High School Foundation, Inc.  
Horizon Foundation for New Jersey  
Hyde and Watson Foundation  
Senior Housing Crime Prevention Foundation



# BROADWAY HOUSE

F O R C O N T I N U I N G C A R E

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[broadwayhouse.org](http://broadwayhouse.org)